



High Performance Teams Inside The Company

SEHG-SM-4221 · Business · approx. 10 min seat time · English · 100% online, self-paced

Accreditation & industry alignments: none verified on record — institutional accreditor mapping pending

COURSE DESCRIPTION

Sales & Marketing course covering high performance teams inside the company. Self-paced lessons with applied exercises.

WHO THIS COURSE IS FOR

Working professionals, team leads, and career-changers who want practical, job-ready Business skills — no prior coursework required. Teams and organizations can enroll groups for consistent, measurable upskilling.

WHAT'S INCLUDED

- 1 clock hour(s) of self-paced online learning
- 12 course modules
- 10 instructional videos — 10 minutes of total video runtime
- This syllabus (PDF), downloadable for reference
- Official SEHG Certificate of Completion upon finishing the course
- Language editions: English · Español

Delivered 100% online and self-paced in the SEHG learning platform. This section lists the materials currently delivered for this course.

MODULE MAP

- **Module 1 — Introduction**
 - Course Objectives
- **Module 2 — The Benefits of High Performance Teams**
 - Creates Loyalty
 - Optimum Productivity
 - Collaboration
 - Creates Visibility
- **Module 3 — Challenges of High Performance Teams**
 - Can Create Competition
 - High Turnover Rate
 - Negative Focus on Productivity
 - Fear of Failure
- **Module 4 — How to Build and Lead High Performance Teams**
 - Promote Understanding
 - Provide Adequate Knowledge
 - Facilitate Effective Interaction
 - Conduct Effective Meetings
- **Module 5 — Characteristics of High Performance Teams**
 - Understand the Big Picture

- Have Common Goals
- Work Collaboratively
- Produce Quality Results
- **Module 6 — Roles of an Effective Team Leader**
 - Provides Adequate Training
 - Timely, Constructive Feedback
 - Views Mistakes as Opportunities
 - Environment of Problem-solving
- **Module 7 — Leading High Performance Teams (I)**
 - Vision
 - Patience
 - Humility
 - Humor
- **Module 8 — Leading High Performance Teams (II)**
 - Courage
 - Compliance
 - Tolerance
 - Gratitude
- **Module 9 — Ideas for Motivating High Performance Teams**
 - Let Employees Be Idealists
 - No Negative Criticism
 - Give Ample Praise
 - Have Lunch with Each Employee
- **Module 10 — Steps to Retaining High Performers**
 - Give Them Visibility
 - Keep Them Entertained
 - Reward Them
 - Provide Them with Mentors
- **Module 11 — Augmenting Team Performance**
 - Authority
 - Ask Questions
 - Quickly Resolve Differences
 - Practice Unanimity
- **Module 12 — Assessment**

COMPLETION & CERTIFICATION

Completion-based: a certificate of completion is issued after all course videos have been viewed.
The certificate of completion is non-credit. This course does not currently carry academic credit or CEUs.

OFFICIAL SEHG CERTIFICATE

Graduates receive the official Synergy University Education Certificate of Completion — issued by the Office of the Registrar with a unique credential ID, shareable to LinkedIn and verifiable online.

Every certificate carries a unique credential ID — verify at:

SynergyEducation.AI/verify

SUPPORT, ACCESS & POLICIES

- Support: CEO@SynergyEducation.AI
- Accessibility: ADA/WCAG 2.1 AA-first delivery; accommodations available on request.
- Academic integrity and refund policies: per SEHG student handbook.

Enroll Today

Tuition per learner (Essentials tier) — enroll online with the course code below.

\$49 · SEHG-SM-4221 · SynergyEducation.AI

Also available: instructor-led workshop kits for teams — in-person training agendas, playbooks, and facilitator materials built on this course. Contact CEO@SynergyEducation.AI.